



# DIAS

## Defence Industry Advisory Services

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**Our Pitch:** DIAS has a proven track record in delivering business growth and capability outcomes for the Australian and International Defence Industry. Our clients benefit from our deep lived experiences and strong industry relationships, with our services delivered through a blend of strategic advice and hands-on capacity.

### Capabilities

- Defence market engagement and business capture
- Business strategy development
- Australian and Global Supply Chain development
- Defence readiness and capability uplift
- Procurement, tendering and grants support
- Trade controls advice and support
- Innovation and emerging technologies

### Discriminators

- Real world “lived experience” within SMEs, Primes & Defence
- Experience at the intersection of Industry and Government
- Proven client outcomes realised though advice matched with hands on execution support
- Ability to leverage our network of trusted partners

### Strategic Partners



### Some of our Clients



Aurora Labs



Hy Ltd



MOOG



POWER & THERMAL SOLUTIONS

NOXIMAD ATOMICS



Corvus Technology Solutions – The value of trusted partners

*"...Our collaboration with DIAS transcends a single project. As strategic partners, they were instrumental in our expansion into the Defence market...The DIAS team's invaluable advice and support have been a cornerstone of our success. They supported critical sales campaigns which led to the successful establishment and growth of our CTS Defence business unit. Together, we are defining new approaches and setting new standards in innovation, reinforcing our position as a leader in the global advanced manufacturing landscape."* Martin U. Ripple, CEO, ANCA Group